







Sponsored by





Dear Colleagues,

If you are an Animal Welfare professional with a strong desire for continuous improvement in your leadership skills, New Orleans is the place to be this November! Join hundreds of your colleagues in The Big Easy where you'll be treated to an incredible roster of presenters who will exercise your mind and help you grow, ultimately driving your organization toward achieving its critical, lifesaving mission.

New Orleans is one of America's GREAT cities—a cultural melting pot brimming with amazing music, art, and culinary delights. Spend time reconnecting with friends and making lots of new ones in this magical place. As many of you have heard me often say, the real strength of The Association is in the NETWORK. You will absorb tons of knowledge from our presenters but will likely learn even more from one another.



Carefully curated Keynote addresses will start each day off with stimulating, thought-provoking messages to set the tone for expanding our minds. And break-out sessions in four distinct tracks will give you opportunities to learn and apply new skills. Mix and match your own itinerary choosing from sessions in the Analysis & Planning Track, the Internal & External Communications Track, the Strategic Workforces Track, and the Animal Law Track brought to you in partnership with the Animal Law Committee of the American Bar Association.

You will have opportunities to visit our corporate partners in the exhibit hall to learn about the goods and services they offer to make your work more impactful. Be sure to take advantage of this gathering of professionals and don't forget to thank them for supporting your professional association!

We've built in plenty of time for you to "let your hair down" and enjoy the offerings of this great city while strengthening your skills and your network. You won't want to miss our offsite event at the famous House of Blues just a short walk from our hotel!

Register today and then count the days till we all gather, LIVE and IN-PERSON, in New Orleans!

See you there!

Jim Tedford, CAWA, President & CEO

The Association for Animal Welfare Advancement

We provide these workshops for informational purposes only, and the views expressed in these workshops are not necessarily the views of The Association for Animal Welfare Advancement. The Association does not endorse nor recommend specific protocols or procedures provided during this conference.

PRE-CONFERENCE **SUNDAY, NOVEMBER 13**

ALL TIMES ARE CENTRAL TIME

3-6 pm Registration Desk Open

DAY ONE **MONDAY, NOVEMBER 14**

ALL TIMES ARE CENTRAL TIME

7 am-4:30 pm **Registration Desk Open**

8-9 am Continental Breakfast in Exhibit Hall

9-9:30 am Welcome

9:30-11 am Keynote: Dr. Sarah Wooten

11-11:30 am **Beverage Break**

11:30 am-12:30 pm **Four Concurrent Sessions**

12:35-2 pm Lunch Plus

Four Concurrent Sessions 2:15-3:15 pm

3:15-3:30 pm **Quick Beverage Break**

3:30-5 pm Tick, Tock, Talk

5-6:30 pm Opening Reception in Exhibit Hall

BECOME A

Looking to connect with animal welfare industry leaders? Want to advance your brand? Do both with a sponsorship of The Association! Contact us at marketing@theaawa.org.



Individual attendees will be able to earn:

- CAWA CEs for all sessions
- CFRE CEs for select sessions
- CLE CEs for select sessions (pending approval)
- NACA CEs for all sessions
- PARTICIPATE NACA CLS for all Sessions

 Up to 8.5 CE hours per Texas Department of State Health Services (DSHS) toward ACO CE requirements per Ch. 829 of the Texas Health and Safety Code for select sessions

LAISSEZ [ES BONS TEMPS ROULER!

Keynote & General Session Speakers

MONDAY, NOVEMBER 14 | 9:30-11 AM

Keynote: How to Deal with Unruly Humans

Dr. Sarah Wooten

TUESDAY, NOVEMBER 15 | 9:30-10:30 AM

Keynote: Bias, Mindfulness, and the Impact of Both on More Equitable Spaces Rehman Abdulrehman, Ph.D., C.Psych.

TUESDAY, NOVEMBER 15 | 4-5 PM

Topic on a HOT Tin Roof: Shelter Bottlenecks

TBA

WEDNESDAY, NOVEMBER 16 | 9-10 AM

Dog Breeds: Implications for Behavior, Adopter Expectations and Legislation April Huntsman, CAWA Kathleen Morrill

WEDNESDAY, NOVEMBER 16 | 11:30 AM-12:30 PM

Keynote: Nonprofit Rollercoaster:

Confronting Economic Challenges in 2022

Lara Jakubowski

Choose from four workshop tracks—something for everyone!

Concurrent Session Tracks	Analysis & Planning Track	Internal & External Communications Track	Strategic Workforces Track	Animal Shelter Law Track by the American Bar Association (An addittional registration fee applies)
Monday, November 14 11:30 am – 12:30 pm	Mission, Vision, Core Values Development	Motivating the Unmotivated™	Generational Differences: Understanding Generational Preferences in The Workplace	Contracts and Fair Compensation
Monday, November 14 2:15-3:15 pm	How to Create Impactful Corporate Partnerships	Develop a Customer-Centric Culture	Breaking Down Silos: Cross Functional Collaboration	Spectrum of Care: Legal Issues in Shelter Medicine
Tuesday, November 15 10:45–11:45 am	Annual Budgeting: From Leadership's Burden to All-Staff Collaboration	Peaceful Leadership: Inclusive Decision- Making & Promoting Accountability	The Future of Compensation	Perils of Pet Laundering: Rogue Rescuers
Tuesday, November 15 1:30–2:30 pm	Practical Guide to Inclusive Strategic Planning	Peaceful Leadership: Resolving Interpersonal Conflicts	Guiding Your Organization: You Have Questions, Your People Have Answers	So, you want to take over animal control?
Wednesday, November 16 10:15–11:15 am	Building Deeper Connections to Make Better Decisions	Telling Your Financial Story to Different Audiences	Rethinking Impostor Syndrome™: Why Capable People Feel Like Impostors and What to Do About It	Expanding Your Insurance Universe

7 AM-4:30 PM CT | CHECK IN

Check in at the Registration Desk to pick up your essentials and some goodies.

8-9 AM CT | CONTINENTAL BREAKFAST

Enjoy continental breakfast in the Exhibit Hall and greet friends old and new, including our sponsors.

9-9:30 AM CT

Conference Welcome and Opening Remarks

Jim Tedford, CAWA, President & CEO of The Association for Animal Welfare Advancement, will set the stage for $2^{1/2}$ days of learning and networking.

9:30-11 AM CT | KEYNOTE How to Deal with Unruly Humans

Sarah Wooten, DVM, CVJ

Conflict with staff and customers has a significant negative impact on the emotional wellbeing of animal welfare professionals. Most of the time, a simple communication barrier, lack of awareness of your needs or other's needs, or misunderstanding is to blame. In any challenging situation, you have a choice on how you respond. Your choice impacts your relationships and quality of life.

Learn ways to respond to difficult situations with customers and staff and make choices about their own responses. Learn to recognize subtle fear behaviors in other humans, develop easy to use strategies for dealing with triggered staff members or clients. Leave with new awareness of root causes of conflict and with superhero tools that if used correctly support emotional wellbeing and foster healthy connection with other humans in the face of difficult circumstances.

Learning Objectives:

- Recognize fear behavior in humans, and gain a broad understanding of the behaviors associated with fight, flight, or freeze in humans
- Apply five ways to respond to difficult situations with clients and/or staff, make choices about their own responses in conflict situations, and apply their knowledge to real life scenarios
- Recognize reactive behavior in clients, understand that we serve people in crisis, and manage emotionally reactive people without getting sucked into the drama

Dr. Sarah Wooten is a 2002 graduate of UC Davis School of Veterinary Medicine and a well-known international speaker in the veterinary and animal health care spaces. She has 10 years' experience in public speaking and media work, and writes for a large number of online and print animal health publications, such as chewy.com, petMD, Vetstreet, Hill's Education Blog, DVM360 print and online publications, Healthy Pet Magazine, and the Bark. Dr. Wooten is also a certified veterinary journalist, a member of the AVMA, and has 16 years' experience in small animal veterinary practice.



11-11:30 AM CT | BEVERAGE BREAK IN THE EXHIBIT HALL

Grab a cup of coffee or tea or soda, chat with our exhibitors, then take your seat for the first round of workshops.



Approved for 1.0 CFRE CE

11:30 AM-12:30 PM CT | ANALYSIS & PLANNING TRACK Mission, Vision, Core Values Development

Tammy Charles, Inovo Strategic Consulting

Learn how to align your mission, vision, and values to create social impact. First it starts with creating a mission that articulates your value proposition and an aspirational vision that challenges your internal stakeholders to go beyond the status quo. We will discuss how to craft core values that drive culture and the strategic outcomes for your organization.

You will learn:

- What are the building blocks of effective mission and vision statement development?
- What is strategic positioning and its connection to mission and vision development?
- What's the five-step recipe for the strategic management process?
- How do the mission, vision, and value statements drive strategy and competitive positioning?
- What are the characteristics of a good mission, vision, and values statement?
- How can we convert values into behaviors and culture that helps us accomplish our goals?

Tammy Charles, MBA, is the Founder and Chief Strategist at Inovo Strategic Consulting. Tammy is a self-proclaimed social change geek who bridges theory and practice to help nonprofits, social enterprises, and corporations create and implement tools to address the world's most pressing problems, such as poverty, economic inequity, and social injustice. She has raised over \$10 million in financial and nonfinancial capital through building cross-sector partnerships, creating innovative business models, and helping organizations develop and craft clear strategies and goals.

Wagsies Award winners at lunch on Monday





11:30 AM-12:30 PM CT | INTERNAL & EXTERNAL COMMUNICATIONS TRACK

Motivating the Unmotivated™

Shawn K. Woods, Shawn K. Woods & Associates

Discover the driving forces of motivation and create a more productive, loyal, and energized workplace. It is no secret that employees who feel praised, inspired, and empowered are more motivated, committed, and driven to deliver results. This workshop is a great starting point for those who desire to ignite their spark and champion more innovative and collaborative ways of motivating and engaging themselves and their teams.



How you will benefit:

- Discover how fear, know-how, and desire effect employee motivation
- Explore ways to create a dynamic and motivating climate
- Understand the motivational theories that affect workplace performance
- Learn the engagement model and how to apply it to create a buzz of energy and excitement on teams and in workplaces

Shawn K. Woods is President of Shawn K. Woods & Associates, an organization committed to empowering businesses and individuals to unleash their full potential. He is a Chair for Vistage International, the world's largest CEO and peer advisory organization. He has authored *Bullying in Schools, Workplaces, Cyberspace and Against the Elderly*; and recorded a motivational audio called *The PEPP Talk*.

11:30 AM-12:30 PM CT | STRATEGIC WORKFORCES TRACK Generational Differences: Understanding Generational Preferences in The Workplace

Jeff Butler, Author

Today, an unbelievable four different generations are sharing the workplace today —Traditional Generation, Baby Boomers, Generation Xers, and Millennials. With each generation having its own culture and beliefs how do you successfully manage each one so that you are able to optimize their performance but also address their differences? The answer is crucial to your organization's culture and long-term strategic success. Best-selling author Jeff Butler shares his research and insights into the four generations' motivations, differences, and communication styles. You will learn how organizations across various industries are thriving with a multigenerational workforce. And you'll gain specific actionable strategies to manage your cross-generational challenges and turn your multigenerational workforce into a competitive advantage.

Jeff Butler is an author and workplace strategist who explores human behavior within the working world. His ideas have made it to TEDx twice, appeared in dozens of media outlets including two books on human behavior: *The Authentic Workplace* and *The Key To The New You*. As a researcher and practitioner, he also runs a consulting company and a tech company, TrinityFix, where he can test his ideas in different workplace environments.







11:30 AM-12:30 PM CT | ANIMAL SHELTER LAW TRACK BY THE AMERICAN BAR ASSOCIATION

Contracts & Fair Compensation

Kate Meghji, Humane Society of Vero Beach Katie Barnett, Barnett Law Office, LLC

Animal shelters continue to expand services without expanding compensation from their contracting local governments. We will discuss varying contractual models (flat rate, per animal, per capita) and tactics to ensure you get the financial support from your government that mirrors the dynamic work you do in the community. Legal issues covered include threshold for qualified immunity in certain states, open records/meetings acts, and educating local attorneys on shelter requirements.

Kate Meghji is the CEO of the Humane Society of Vero Beach. Previously she served as the executive director of the Lawrence Humane Society and shelter manager for the Champaign County Humane Society.

Katie Barnett received her Juris Doctor from the University of Kansas School of Law. She is the Founder of the law school's Student Animal Legal Defense Fund and founded the Animal Cruelty Prosecution Clinic. She has the only practice in Kansas dedicated to animal issues. Katie is in-house counsel for over a dozen animal shelters and animal control agencies in the Midwest. She is the current Chair of the Animal Law Committee of the American Bar Association and has authored two American Bar Association Resolutions focusing on Animal Law.

12:35-2 PM CT | LUNCH PLUS

Time for a delicious lunch PLUS
The Association's Annual Business meeting
PLUS the newly named fan-favorite **Wagsie**

SPONSORED BY
HILL'S PET NUTRITION

Video Awards sponsored by Hills (formerly known as the PSA Awards)



2:15 - 3:15 PM CT | ANALYSIS & PLANNING TRACK How to Create Impactful Corporate Partnerships

Tammy Charles, Inovo Strategic Consulting

Creating effective corporate relationships is more than just a financial transaction. Many corporations seek to build holistic relationships with nonprofits to pursue social change. We will discuss specific action steps nonprofits can take to build, facilitate, and revamp cross-sector relationships to address the growing complexity and magnitude of the socio-economic problems facing our communities. Now more than ever, organizations across all sectors will need to think of effective ways to co-create innovative and long-term solutions to our community's most pressing issues.

In this session, participants will leave with the following:

- Specific action steps to initiate, develop, and sustain their corporate relationships by producing strategic alliances that not only drive revenue but innovation and social impact.
- Discuss tangible and practical steps nonprofits and corporations can take to forge stronger partnerships
- Review specific models for partnerships that are changing the way organizations address social problems through social innovations and strategic alliances
- Effective tools to manage and evaluate the effectiveness of partnerships

See bio page 6



Approved for 1.0 CFRE CE

2:15-3:15 PM CT | INTERNAL & EXTERNAL COMMUNICATIONS TRACK Develop a Customer-Centric Culture

Sarah Wooten, DVM, CVJ

When your customers make any decision—from adopting a pet to writing a negative online review—their decision is typically based on four key drivers. Understanding these motivators can help you to create a customer experience that is best in class.

Veterinarian and client communication expert Dr. Sarah Wooten offers ideas, tools, and best practices for envisioning and shaping a customer-centric culture.

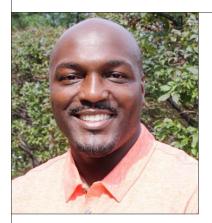
You'll learn:

- What customer-centric culture looks and feels like, and why it matters
- Four main expectations that clients have
- Strategies for impacting clients' decisions
- Two ways to create a customer-centric culture

Learn to see through your clients' eyes (and by the way, your employees are customers, too) and not only meet—but exceed—their expectations. Come get the key to unlock your competitive advantage.

See bio page 5





2:15 - 3:15 PM CT | STRATEGIC WORKFORCES TRACK **Breaking Down Silos: Cross Functional Collaboration**

Shawn K. Woods, Shawn K. Woods & Associates

Remember the last problem you were trying to solve. Did you have everything you needed to solve the problem? Or did you need help and/or information from others? More times than not the answer will be Yes, I needed help and information from others. Cross functional collaboration is where people from different areas of functional expertise come together to accomplish goals. Organizations that have strong cross functional collaboration are more successful in accomplishing goals. Learn how to break down barriers and to build a collaborative cross functional work environment.

We will discuss:

- The benefits of cross functional collaboration
- The importance of understanding roles and goals
- Building an inclusive environment that encourages differing perspectives
- Defining accountability and creating an accountable organization
- Increasing self-awareness and the role you play in collaborating

See bio page 7



2:15-3:15 PM CT | ANIMAL SHELTER LAW TRACK BY THE AMERICAN BAR ASSOCIATION Spectrum of Care: Legal Issues in Shelter Medicine

Dr. Brad Crauer, CAWA, Kansas State University School of Veterinary Medicine

Cheryl Nolan, Nolan Animal Law

Getting involved in shelter medicine a decade ago looked very different than it does today. Many shelters are expanding their services into their community. We will explore the legal and policy issues for providing a continuum of acceptable care that considers current veterinary practices while remaining accessible to underserved populations.

Dr. Crauer joined the faculty at Kansas State University in 2015 to develop their Shelter Medicine/Community Outreach Program. Previously, Dr. Crauer served as Medical Director at Wenatchee Valley Humane Society, Chief Medical Officer at Seattle Humane, and Adjunct Professor at Washington State University. He is a 1991 Iowa State University graduate with over 20 years' experience in private practice, emergency, and shelter facilities.

Cheryl Nolan is the founder of Nolan Animal Law. She is a member of the Board of Trustees Advocacy Committee of the San Diego Humane Society, the ABA Tort Trial and Insurance Practice Section Animal Law Committee, and is Vice-Chair of the San Diego County Bar Association Animal Law Section. Ms. Nolan is admitted to practice law in California and Hawai'i.

3:30-5 PM CT

Tick Tock Talk

Back by popular demand! Based on the overwhelming positive feedback from The Spring Conference, we'll be hosting another speed dating-style in-person networking event. This 90-minute event will be divided into three timed sessions with tables set up based on Regions, Roles, and Industry Trends. When you hear the timer, you'll take your seat at the next table and dive into a discussion with your colleagues. And yes, there will be MORE cowbell.







5-6:30 PM CT

Opening Reception in Exhibit Hall

The Association sponsors will showcase their products or services. Visit their booths to learn something new or just to say thank you for all their support of our profession.

The American Bar Association is excited to have its 10th Annual Animal Shelter Law Symposium in conjunction with The Association's Fall Conference.



Together we bring you the Animal Shelter Law Track.

This program will offer legal overviews on issues involving trending shelter programs, insurance and risk management, innovative public veterinary care, privatizing animal control enforcement, and getting much needed resources through local government contracts. The track is ideal for board members, executive leadership within animal welfare organizations, and for attorneys. An additional registration fee applies for participation in this exciting five-session track.

ALL TIMES ARE CENTRAL TIME

8 am-5 pm Registration Desk Open

8–9 am Continental Breakfast in Exhibit Hall

9–9:30 am Opening Remarks

9:30–10:30 am Keynote: Rehman Abdulrehman, PhD, CPsych

10:30–10:45 am Quick Beverage Break

10:45–11:45 am Four Concurrent Sessions

11:45 am-1:15 pm Lunch in Exhibit Hall

1:30–2:30 pm Four Concurrent Sessions

2:45–3:45 pm Snack Break in Exhibit Hall

4–5 pm General Discussion:

Topic on a HOT Tin Roof: Shelter Bottlenecks

6–8 pm Evening Reception at The House Of Blues

8 AM-5 PM CT | REGISTRATION DESK OPEN

8-9 AM CT | CONTINENTAL BREAKFAST IN EXHIBIT HALL

Grab a bite to eat and check out our sponsors' products and services.

9-9:30 AM CT

Opening Remarks

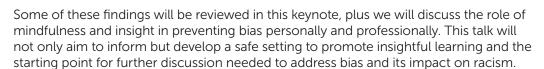
Matt Pepper, CEO of Michigan Humane and Chairman of The Association's Board of Directors, welcomes you to day two.

9:30-10:30 AM CT | KEYNOTE Bias, Mindfulness, and the Impact of Both on More Equitable Spaces

SPONSORED BY
PETSMART CHARITIES

Rehman Abdulrehman, PhD, CPsych, LeadWithDiversity.com

While the concept of bias is anxiety-provoking and many refuse to accept they have it, this keynote addresses the concept of bias from a psychological perspective and supports it with data from the BIAS OUTSIDE THE BOX tool. Though particular groups (e.g., women, people of color, younger people) believe that they are less impacted by bias, or "woke" enough to avoid it, data from the BOB tool finds that unconscious bias is common across the board in all demographics. Furthermore, data shows that some groups who otherwise are less impacted by bias carry more of it and may internalize racism.



Rehman Abdulrehman, PhD, CPsych is a clinical and consulting psychologist. Dr. Abdulrehman's focus is on leadership and diversity, equity and inclusion. His broad and international portfolio of clients includes Google/Youtube, Mastercard Foundation, Canadian Broadcasting Corporation, and he is a member of the Conference Board of Canada. His podcast, *Different People*, helps navigate anxious conversations on racism. His work has been recognized by the Society of Consulting Psychology for Excellence in Diversity and Inclusion Consulting. He is also the creator of testbias.com.



10:45-11:45 AM CT | QUICK BEVERAGE BREAK

10:45-11:45 | ANALYSIS & PLANNING TRACK Annual Budgeting: From Leadership's Burden to All-Staff Collaboration

Jeremy Van Groll, President of Nonprofit Bookkeeping

Nonprofit budgeting is usually a once-a-year burden for organizational leadership—until now. You'll learn how to transform the process into a collaborative and inspiring event that can deeply impact your organization's trajectory and mission. We'll break down negative connotations associated with budgeting, with a focus on fostering a culture of open collaboration. **You'll walk away with:**

- Practical methods of engagement
- Subtle yet beneficial changes in language
- Simple tools to use in the budgeting process
- Methods to provide concise and targeted reporting to your team and board

Jeremy Van Groll is an incorrigible financial nerd and is the Founder and President of Nonprofit Bookkeeping. During his twenty years of experience, he has partnered with domestic and international organizations to implement customized financial and data management processes that allow nonprofit leaders to focus their efforts on their mission and build relationships with donors.



Approved for 1.0 CFRE CE



Approved for 1.0 CFRE CE

10:45-11:45 | INTERNAL & EXTERNAL COMMUNICATIONS TRACK Peaceful Leadership: Inclusive Decision-Making and Promoting Accountability

Dr. Jeremy Pollack, CEO, Pollack Peacebuilding Systems

Employees in US companies spend about three hours each week involved in conflict. Peaceful Leadership addresses this by promoting conflict-resilient cultures. In this introductory workshop, conflict resolution expert & social psychologist Dr. Jeremy Pollack helps you set the groundwork for a culture of accountability and empowerment in which decision-making is more inclusive.

You'll walk away with:

- The core pillars of Peaceful Leadership
- A framework for inclusive decision-making
- A framework for building a culture of accountability
- More awareness of your impact as a leader

Jeremy Pollack, Ph.D. is a social psychologist and the Founder of Pollack Peacebuilding Systems, the largest workplace conflict resolution consulting firm in North America. He coaches and trains executives and employees in a variety of industries, from Fortune 500 companies to major non-profits. Jeremy is the author of the Conflict Resolution Playbook: Practical Communication Skills for Preventing, Managing, and Resolving Conflict and is a regular contributor on the topics of leadership and conflict management for publications like Forbes.com, Fast Company, and Industry Week.



10:45-11:45 AM CT | STRATEGIC WORKFORCES TRACK The Future of Compensation

Swati Patel, Human Resources Consultant

What drives candidates to accept, or decline an offer of employment? What is a livable wage, and should I be offering something similar to my employees? How can I pay my employees what they desire while balancing my budget? These are critical questions leaders are asking as the labor market in the US dramatically shifts. This workshop will offer C-Suite execs an opportunity to candidly discuss and dive into the underlying factors that drive an organization's compensation philosophy. After this session, you will likely find areas in which you need to reevaluate your pay practices to meet the demands of this new era.

Swati Patel is an experienced HR and Compensation consultant with 20 years of experience. Swati is an expert in developing compensation strategies and pay-and-reward programs. She leads numerous projects with Executives and Board of Directors, such as developing compensation philosophies and salary structures, analyzing executive compensation, conducting job evaluation and job leveling, and mapping career paths.

10:45-11:45 AM CT | ANIMAL SHELTER LAW TRACK
BY THE AMERICAN BAR ASSOCIATION

Perils of Pet Laundering: Rogue Rescuers

Brian Chase, Michelson Found Animals Foundation Machelle Hall, Tulane University School of Law

Animals go missing every day, but they're not missing when a rescue is holding them hostage. This program explores recent cases on shelter and rescue ownership of lost animals and the legal avenues to pursue. We will discuss potential policy actions to take with local government to stop roque rescuers in your community.

Brian Chase is General Counsel of Michelson Philanthropies, which includes the Michelson Found Animals Foundation. Previously, Brian was Assistant General Counsel for AIDS Healthcare Foundation. Brian opened the Dallas office of Lambda Legal Defense and Education Fund and while there, was part of the appellate team for Lawrence v. Texas at the United States Supreme Court.

Machelle Hall received her JD from Tulane University Law School, her MA from Central European University, and her BA from Hamline University. Ms. Hall also volunteers for the New Orleans Citizen Diplomacy Council, New Orleans Association for Women Attorneys, Louisiana SPCA, and Linda Bruneau Regional Breast Cancer Association.



Enjoy lunch with friends and learn about products and services that will help make your job easier.





THE EXHIBIT HALL

The Exhibit Hall gives you special opportunities to meet with industry sponsors and vendors.

Make sure you stop by during these hours:

Monday, November 14 8–9 am CT 11–11:30 am CT 5–6:30 pm CT

Tuesday, November 15 8–9 am CT 11:45 am–1:15 pm CT 2:45–3:45 pm CT





Approved for 1.0 CFRE CE

1:30-2:30 PM CT | ANALYSIS & PLANNING TRACK Practical Guide to Inclusive Strategic Planning

Ariel Zhang, Humane Rescue Alliance

The growing complexity of animal welfare is becoming more challenging to navigate as we face external factors such as staffing shortages, changing regulations, and shifting community needs. Although we can't predict the future, leaders are tasked to invest their limited resources in building programs and strategies with the highest impact and longevity. While animal welfare moves to a community support model, leaders must ensure their organizations give everyone a seat at the table. Join this session to get a practical guide to mapping foresight and inclusive strategic planning.

Ariel Zhang is the Vice President of National Programs at Humane Rescue Alliance. Ariel leads their animal relocation program, WayStation. Her most recent role was Chief Strategy Officer at The Animal Foundation. She also serves on the steering committee for Maddie's Fund. She has consulted with animal welfare, education, and food insecurity nonprofits on organizational strategy.



1:30-2:30 PM CT | STRATEGIC WORKFORCES TRACK Guiding Your Organization: You Have Questions, Your People Have Answers

Kevin Wilkins, CEO, Trepwise

Consider the people of your organization—your employees, volunteers, supporters, and funders. These people hold the power to help you understand how to guide your organization. Through their eyes (i.e. their needs, experiences, and connections) an organization can see the future. The ability to understand what comes next empowers an organization to make stronger decisions in the near-term, in areas such as program/service design, customer service, and employee satisfaction. Is your organization currently doing enough to harness that power?

The key to navigating our rapidly changing world is grounded in an understanding of our needs as people, both as individuals and as a collective and lies within a fluid approach. A Human-Centered approach eliminates assumptions, surfaces implicit bias, and breaks down the walls of linear thinking to explore possibility through the lives of the people who care about, are influenced by, and could potentially support what your organization has to offer. Organizations that harness this approach as a way of business have a wealth of information at their fingertips to better serve their people at all levels and in all situations. Join an interactive workshop and learn how to begin paving the road to a Human-Centered approach to your organization.

Kevin Wilkins is the Founder and CEO of trepwise, a growth consulting firm whose mission is to power organizations to maximize their potential. With over 30 years of experience in corporate and private ventures, Kevin has built a strong team of consultants at trepwise who collectively have worked with over 550 organizations within the for-profit, non-profit, and public sectors. Kevin is a graduate of Dartmouth College and holds an MBA with Honors from Harvard Business School.

1:30-2:30 PM CT | INTERNAL & EXTERNAL COMMUNICATIONS TRACK Peaceful Leadership: Resolving Interpersonal Conflicts

Dr. Jeremy Pollack, CEO, Pollack Peacebuilding Systems

Conflict at work is inevitable. According to a recent study, 85% of employees have experienced it, with 29% experiencing conflict constantly. Conflict resolution expert and social psychologist Dr. Jeremy Pollack shares core tools in his Peaceful Leadership style for resolving seemingly intractable issues healthily and productively.

You'll walk away with:

- Mediation tools for approaching employee conflict
- A process for resolving the toughest issues
- Practical, portable skills to find clarity on issues
- Ways to incorporate learning into relevant, industry-specific context





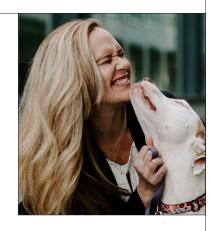
Approved for 1.0 CFRE CE

1:30-2:30 PM CT | ANIMAL SHELTER LAW TRACK BY THE AMERICAN BAR ASSOCIATION So, you want to take over animal control?

Katie Barnett, Barnett Law Office, LLC

Calls to privatize animal control field services come from the community, stakeholders, and governing bodies, but is it a good expansion of services for an animal shelter? Based on urban and rural privatization, this session explores logistical, contractual, policy, and legal considerations for privatizing field services.

See bio page 8



2:45-3:45 | SNACK BREAK IN EXHIBIT HALL

This is your last chance to stop by the exhibit hall and learn something new, load up on goodies, or just say thank you to our sponsors for their unwavering support of our profession.

THE INNOVATION STATION

SPONSORED BY MICHELSON FOUND ANIMALS

Stop by The Innovation Station in the Exhibit Hall and be among the first to meet the creators behind three newly launched products created just for the animal welfare sector.









4-5 | GENERAL DISCUSSION Topic on a HOT Tin Roof: Shelter Bottlenecks

SPONSORED BY
ANNENBERG FOUNDATION &
WALLIS ANNENBERG PETSPACE

Allison Cornelius, CAWA, Greater Birmingham Humane Society

Todd Cramer, CAWA, The Potter League

Apryl Steele, DVM, CAWA, Dumb Friends League

Karen Walsh, CAWA, LVMT, CFE, ASPCA

Even when things are relatively "normal" in an animal shelter, our work is subject to bottlenecks—disrupters of our work—that slow down the logical workflow. But the pandemic seems to have exacerbated the situation in ways we could never have managed. If your organization is not grappling with staffing shortages, searching for veterinarians, and dealing with significantly higher lengths-of-stay, count yourselves lucky. For the rest of you, join this discussion to hear from experts what they're doing to address and overcome these unforeseen obstacles.

MODERATOR: Jim Tedford, CAWA, The Association for Animal Welfare Advancement

INTRODUCTION: Stephanie Filer, Shelter Animals Count

Allison Cornelius is the CEO of Greater Birmingham Humane Society. She has trained more than 1,000 nonprofit boards and raised more than \$30 million for charity. Allison received her public policy, nonprofit, governance, and leadership education at the Harvard Business School Social Enterprise Initiative, and completed Advanced Board Consulting at BoardSource.

Todd Cramer is the Chief Mission Officer for the Potter League. Previously, he was President & CEO atthe Mohawk Hudson Humane Society, Senior VP of Community Engagement & Chief of Staff at St. Hubert's Animal Welfare Center, Senior Program Manager, Adoptions at PetSmart Charities, and Director of Community Initiatives at the ASPCA.

Dr. Apryl Steele is the President and CEO of the Dumb Friends League. After practicing veterinary medicine for 18 years, she had the honor of joining the League in 2014 to advocate for animals who are vulnerable due to homelessness, mistreatment, or their owner's financial situation. She is currently a board member for The Association for Animal Welfare Advancement and is a Certified Animal Welfare Administrator (CAWA).

Karen Walsh is the Senior Director of Animal Relocation for the ASPCA and the former executive director of the McKamey Animal Center in Chattanooga, TN. Karen has held leadership positions in both veterinary and animal welfare organizations and was appointed to serve on the Tennessee state Board of Veterinary Medical Examiners.

6-8 PM CT | RECEPTION AT THE HOUSE OF BLUES Magic, Music & Munchies!

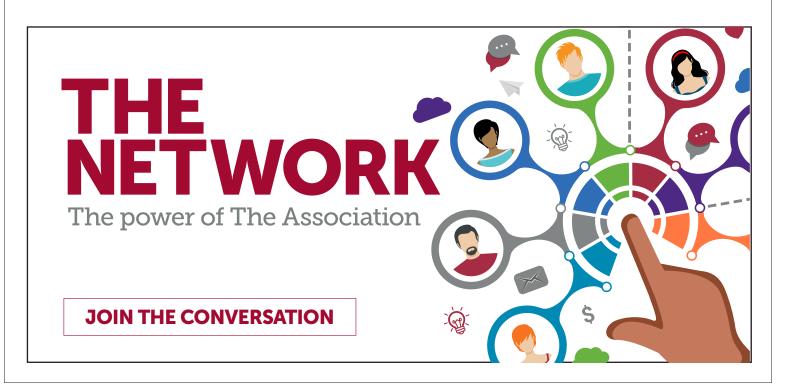
Gather in the Hotel Lobby @ 5:30 pm and join The Association's Second Line parade down to the iconic **New Orleans House of Blues**. Mix, Mingle and Munch on some fabulous Na'Lins cuisine with your friends & colleagues. Let the good times roll!

LAISSEZ [ES BONS TEMPS ROULER! (Let the good times roll!)









ALL TIMES ARE CENTRAL TIME

8–10 am Registration Desk Open

8–9 am Full Breakfast

9–10 am General Panel Discussion about Dog Breeds

10–11:15 am Four Concurrent Sessions

11:30 am-12:30 pm Keynote: Lara Jakubowski

12:30–12:45 pm Conference Conclusion and

Big Prize Announcements

8-10 AM CT | REGISTRATION DESK OPEN

8-9 AM CT | FULL BREAKFAST

SAVE THE DATES

The Fall Conference for Animal Welfare Advancement

November 15-17, 2023 | Portland, Oregon November 18-20, 2024 | New Orleans, Louisiana



9-10 AM CT | GENERAL SESSION

Dog Breeds: Implications for Behavior, Adopter Expectations, & Legislation

Brittany Benesi, ASPCA

April Huntsman, CAWA, Adopt-a-Pet

Janis Bradley, National Canine Research Council

Kathleen Morrill, University of Massachusetts Medical School

Researchers at University of Massachusetts Chan Medical School studied the relationship between dog breed and behavior*. Using their research as a kickoff point, a panel of experts will discuss the realities of identifying dog breeds, the expectations these IDs cause shelter staff and adopters to have, and implications for behavior and training.

* Learn more about this research by attending the online <u>ASPCA-AAWA Research</u> <u>Forum</u> on November 9, 2022.

MODERATOR: Marianne Luft, CAWA, ASPCA

Brittany Benesi is the Senior Legislative Director for the ASPCA's Western Division, covering policy work in California, Washington, Oregon, and Nevada. She brings to the panel over 10 years of experience in advocacy and communications, and holds a BA in Environmental Studies, with a specialization in Education and Communications, and a minor in Psychology.

Janis Bradley writes on the role of bias, particularly related to breed, in policy making regarding canine/human relationships as the Director of Research and Communications at the National Canine Research Council. Janis is the author of *The Relevance of Breed in Selecting a Companion Dog.* She has co-authored many articles about dog behavior, especially related to dog bites.

April Huntsman, CAWA, serves as the Director of Animal Welfare Insights for Adopt a Pet and Rehome by Adopt a Pet. April has been in the animal welfare industry for over 20 years, having worked for organizations including Maricopa County Animal Care & Control, Salt Lake County Animal Services, Best Friends Animal Society, and Michelson Found Animals Foundation.

Kathleen Morrill is a PhD student in biomedical science at the University of Massachusetts Chan Medical School; her dissertation research focuses on canine behavior, genetics, and the value of dogs as a comparative genetic model for health. Her recent publication in *Science* magazine tackled long-held assumptions about the relationship between dog breed and behavior, and applied data collected from thousands of dogs by community science initiative Darwin's Ark.

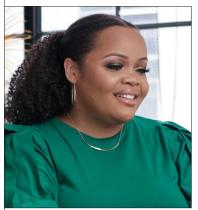












10:15-11:15 AM CT | ANALYSIS & PLANNING TRACK Building Deeper Connections to Make Better Decisions

Maria Morukian, President, MSM Global Consulting

Jasmin M. Robinson, CEO, I.D.E.A.L. Education, LLC

Whether we realize it or not, the polarization and uncertainty happening in society impacts every aspect of our lives, including the workplace. When we feel that a core part of our values or our identity is threatened, our natural instinct is often to *contract*, to seek what feels comfortable, predictable and safe. Yet it is precisely in these times when we need to *expand*, to venture beyond the assumed safety of our comfort zones and echo chambers. We will explore 3 practices for expansion and how to broaden and diversify our social networks to make better decisions for our organizations.

Maria Morukian, the President of MSM Global Consulting, has twenty years of experience as a facilitator, coach and consultant on leadership, diversity, equity, inclusion, and intercultural competence. Maria hosts a podcast on critical DEI issues called *Culture Stew*. She is author of the book, *Diversity, Equity and Inclusion for Trainers: Fostering DEI in the Workplace* and co-author of ATD's *Handbook for Training and Talent Development*.

Jasmin M. Robinson is the CEO and Founder of I.D.E.A.L. Education, LLC. She has over 10 years of experience leading efforts to foster and maintain inclusive work environments that welcome, embrace, empower, and celebrate people. She is actively pursuing a doctorate in Higher Education Leadership at Indiana State University.



Approved for 1.0 CFRE CE

10:15-11:15 AM CT | INTERNAL & EXTERNAL COMMUNICATIONS TRACK

Telling Your Financial Story to Different Audiences

Michael Kass, Founder of Story & Spirit

Nonprofit leaders must know, own, and effectively articulate their organization's financial story. By communicating this story well, leaders build trust and credibility, contextualize financial reports, connect finances to mission, and advocate for their organization's needs. Learn the process of crafting a compelling financial story for your organization with budgets, dashboards, financial statements, and other materials. Gain techniques for getting to know your various audiences, positioning your financial story for each of your audiences, and engaging your board and other stakeholders during times of crisis.

Michael Kass is the Founder of Story & Spirit. In his work with organizations and leaders, Michael offers story-work that helps harness the power of story to facilitate change as well as convening design and facilitation. Michael is the author of *Story Maps*, serves on the Advisory Committee of the Dignified Storytelling Project, and is a contributor to EthicalStorytelling.com.

10:15-11:15 AM CT | STRATEGIC WORKFORCES TRACK Rethinking Impostor Syndrome™: Why Capable People Feel Like Impostors and What to Do About It

Dr. Valerie Young, co-founder, Impostor Syndrome Institute

Millions of people—CEOs and entry-level professionals, first year college students and PhDs, artists and engineers—secretly worry they're not as smart or talented as other people "think" they are. It's called impostor syndrome and it impacts both individuals and their organization. Left unchecked, it can lead to costly consequences not only for individuals but for their organizations as well. Fortunately, there is a solution.



Attendees will:

- Understand what impostor syndrome is—and what it is not
- Discover the perfectly good reasons why bright people feel like frauds
- Understand how impostor syndrome intersects with diversity and inclusion—and why it matters
- Identify your personal "Competence Type"
- Recognize the individual and organizational costs of impostor syndrome
- Leave with practical, immediately usable strategies to help yourself and/or those you manage, mentor, or parent to address impostor syndrome

Dr. Valerie Young is the leading expert on impostor syndrome and co-founder of Impostor Syndrome Institute. She's delivered her Rethinking Impostor Syndrome™ program to over half a million people at diverse organizations such as Google, NASA, and National Cancer Institute. She is author of *The Secret Thoughts of Successful Women: Why Capable People Suffer from Impostor Syndrome and How to Thrive in Spite of It* (Random House), published in five languages.

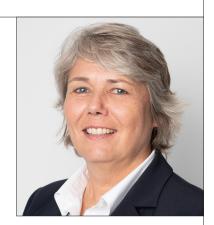
10:15-11:15 AM CT | ANIMAL SHELTER LAW TRACK BY THE AMERICAN BAR ASSOCIATION

Expanding Your Insurance Universe

Susan Price, Great American Insurance Group

Insurance issues continue to plague animal shelters as they innovate out of the shelter and into the community. High volume shelters in densely populated areas continue to lose insurance coverage for minor issues. This program explores how to handle claims to maintain your coverage and reduce exposure.

Susan Price is Divisional Vice President of Sales at Great American Insurance Group. She has 26 years of experience in the property-casualty insurance industry.





11:30-12:30 PM CT | KEYNOTE

Nonprofit Rollercoaster: Confronting Economic Challenges in 2022

Lara Jakubowski, La Piana Consulting

Nonprofits have withstood incredible ups and downs over the past two years. After fears of mass extinction of nonprofit organizations because of the pandemic, many nonprofits were buffeted by stimulus funding, PPP loans, and new donor contributions. Just when it started to feel like everyone could take a breath, supply chain problems were exacerbated and inflation seems to be here to stay. Nonprofits have proven to be incredibly resilient.

This session will discuss the realities of the economy today for nonprofits and we will review creative solutions that nonprofits are already trying:

- Diversifying revenue
- Managing cash flow
- Fundraising
- Knowing and maintaining what's core to your mission

La Piana Consulting is currently surveying nonprofits about the impact of inflation on their operations. We will include results from this survey assuming they are available.

Lara Jakubowski is a Senior Manager with La Piana Consulting. She works with nonprofits and foundations to solve complex problems and specializes in mergers and collaborations, strategic and business planning, and change management. She has served in a variety of roles in the nonprofit sector over the last 30 years and is currently a lecturer in nonprofit financial management at the University of Colorado at Denver's School of Public Affairs.

JOIN The Association for Animal Welfare Advancement

Build your knowledge. Build your network. Build your brand. Learn more at theaawa.org/page/membership

12:30-12:45 PM CT

Conference Conclusion and Big Prize Announcements

All summer long, 24Pet has been hosting its 24Pet® 24 Giveaways contest on the road leading to The Association's Fall Conference. Since we kicked off the contest at The Spring Conference, 23 organizations have won. Those organizations have been entered for a chance to win the grand prize of 2,400 microchips and more. Join the 24Pet team as they announce the grand prize winner, live!

12:45 PM CT

The Fall Conference Concludes

Tour the Louisiana SPCA after the conference

1700 Mardi Gras Boulevard New Orleans, LA 70114

Two tours are available at the conclusion of the conference, on Wednesday afternoon, November 16 at 2 pm and 3 pm. <u>View tour flyer.</u>

Both tours are filled to capacity



CONFERENCE REGISTRATION FORM

Become a member of The Association for Animal Welfare Advancement before you register and enjoy discounted conference rates. theaawa.org/page/memberbenefits

The preferred method of registration is online at theaawa.org/event/fall22

Note: You'll need to be logged into your account on our site to register for the conference.

Don't have an account? **Create a membership account here.** Choose from a free Learning Member membership or from a variety of full, paid membership types.

Don't want to register online?

Complete this form, including credit card information OR make check payable to The Association, and mail to: The Association for Animal Welfare Advancement, 15508 W. Bell Road, Suite 101-613, Surprise, AZ 85374. IMPORTANT: Using these methods, register by [postmarked] October 31 and enter only one registration per form.

Registrant

Name							
Title							
Organization							
Street Address/PO Box							
City, State, Zip							
Country							
Work Phone	Cell Phone						
Email							
Member Type: □Animal Welfare Professional □Industry Partner □Student □Honorary/Retired							
Will you be attending our evening reception Opening Night Reception in the Exhibit Hall on Monday, November 14, 5-6:30 pm? □Yes □No							
Will you be attending our evening reception at the House of Blues on Tuesday, November 15, 6-8 pm? \Box Yes \Box No							
Do you have any special needs? (please describe)							
I would like to receive news and updates from sponsors:	□Yes □No						
All meals will be vegetarian with vegan options. If you have a dietary preference or restriction, please indicate:							
□Vegan Please list any food allergies:							

REGISTRATION FEES

Registration Fees	Early through October 7	Regular October 8–November 1	Late November 2–16			
Member Learning Member Industry Partner Student	□ \$279 □ \$479 □ \$849 □ \$279	☐ \$329 ☐ \$529 ☐ \$999 ☐ \$279	☐ \$ 379 ☐ \$ 579 ☐ \$1,499 ☐ \$ 279			
An additional registration fee applies for participation in the Animal Shelter Law Track. \$\text{\$\text{\$}}\$ \$ ABA TIPS Members/Animal Welfare Professional & Student Members of The Association \$\text{\$\text{\$}}\$ \$ ABA Member (seeking CLE credit) \$\text{\$\text{\$}}\$ \$ Non ABA Member Attorney (seeking CLE credit)/Learning Members of The Association & Industry Partners						
Guests Guest Social Package (\$125): includes evening meals and events (fee does NOT include attendance at sessions, daily breakfasts, lunches or breaks)						
Guest Social Fees (\$125 per person): Paid [postmarked] by October 31 OR paid on-site.						
Guest name(s):						
Attending: Opening Reception Tuesday Reception						
All meals will be vegetarian with vegan options. If you have a dietary restriction, please indicate:						
☐ Vegan Please list any food allergies:						
Total Guest Payment (\$125 fee per guest): \$						

Group Rates and Big Savings

Are you a member of The Association? Members can bring colleagues from their organization at the discounted member rate, regardless of their member status. If you are a member and want to take advantage of this cost-saving benefit, follow these directions:

- To take advantage of this discount, registration must be completed online.
- Register yourself FIRST, then register each colleague (up to 10 additional attendees) on the same registration form to receive The Association Member Rate for all.
- If you wish to register more than 10 colleagues, please contact **meetings@theaawa.org** for instructions.

Become a member of The Association for Animal Welfare Advancement before you register and enjoy discounted conference rates. **theaawa.org/page/memberbenefits**

Conference registrants will automatically be opted into email communications from The Association. You will have the opportunity to opt out of them at any time.

The Association 2022 Fall Conference

The Association Registration Cancellation Policy

- Full refund if requested in writing to **meetings@theaawa.org** on or before September 30, 2022. (\$50 processing fee if refund requested in writing before October 31, 2022)
- No refunds on or after November 1, 2022

Being a Student Member has its Benefits

Are you currently enrolled full- or part-time at an accredited degree-granting college, but not employed full-time by an animal welfare organization? Then join The Association for only \$15 per year and your conference registration will be discounted!

Learn more about becoming a member at theaawa.org/page/membership.

CONFERENCE LOGISTICS

Travel Information

Sheraton New Orleans Hotel (Click here to view hotel website)

500 Canal St, New Orleans, LA 70130 504.525.2500

Be sure to reference AAWA 2022 Fall Conference to secure the discounted group rate.

(Click here to book directly with the group rate)

Group hotel room rate: \$218 + applicable taxes. Book by October 10, 2022.

- Hotel Check-in: 4 pmCheck-out: 11 am
- On-Site Parking: \$35 (daily)
- Airport: Louis Armstrong International Airport (12 miles)

Safety Policies (Safety polices will be updated in accordance with city & county guidelines.)

Face coverings are suggested for all individuals participating in the conference. Please review the following sites for current information on CDC guidance and safety information.

- Hotel COVID Safety details
- New Orleans Health Department Guidelines for COVID

The Association will update registrants on changes to safety polices as needed.

The 2022 FALL CONFERENCE COMMITTEE

COMMITTEE CHAIR

Kathleen Olson, CAWA

Executive Director
Purrfect Pals

INCOMING COMMITTEE CHAIR

Beth Brookhouser, CAWA

Vice President of Marketing & Communications SPCA Monterey County

INTERNAL AND EXTERNAL COMMUNICATIONS TRACK CHAIR

Raissa Allaire

Executive Director
Tree House Humane Society

STRATEGIC WORKFORCES TRACK CHAIR

Leilani Fratis

CEO

Placer SPCA

ANALYSIS AND PLANNING TRACK CHAIR

Stacey Zeitlin, MAT

Vice President, Community Impact San Diego Humane Society

COMMITTEE

Sarah Barnett

*Director, Development and Communications*ACCT Philadelphia

Victoria Cowper

Vice President SPCA of Texas

Darlene Duggan

Chief Operations Officer The Anti-Cruelty Society

Tori Fugate

Chief Communications Officer KC Pet Project

Inga Fricke, CAWA

Executive Director
McKamey Animal Center

Katy Hansen

Director of Marketing
NYCACC

Joe Lisella, CAWA

Executive Director
Animal Protective Foundation

Stephanie Little Ladeira

Executive Director
Muttville

Mark Neff

Executive Director Forsyth Humane

Anna Payton

Executive Director

Aurora Animal Care and Control

Andrew Platou

CFO

Humane Rescue Alliance

Howard Qualls, SPHR

Chief HR Officer SPCA Tampa Bay

Cole Wakefield

Executive Director
Good Shepherd Humane

Emily E. Wood, CAWA

Director

Broward County Animal Care

Thank you TO OUR SPONSORS



















































































